



Jetro Platforms Subscription Program

Jetro Platforms Subscription

Jetro Platforms provides upgrades to all of its products on a subscription basis. The subscription for the first year of service is included in the purchase price at **no additional cost**. After the first year, subscriptions are available on a per license fee basis.

Adding Licenses to Your Subscription

All upgrade subscriptions are valid for one-year intervals. New licenses can be added to a current subscription at any point in the year, and will expire at the same time as the original package. Licenses that are added in the midst of a subscription year will entitle the customer to a prorated discount on the renewal fee for the next year's subscription plan.

For example, consider a company that initially purchases 1,000 CockpIT™ licenses on March 15, 2004. Three months later the company expands operations and purchases an additional 300 licenses. After another five months (eight months from the original purchase), the company purchases an additional 400 licenses. This customer will have an upgrade subscription valid for 1,700 licenses that will expire on March 15, 2005. For the renewal contract, the company will be entitled to a discount of 25% for 300 licenses and a 67% discount for 400 licenses. The subscription credit is detailed in Table 1 below.

Table 1. Subscription Credit Example				
Purchase Date	Number of Licenses	Expiration Date	Discount Next Year (%)	Discount Next Year (licenses)
Mar 15, 2004	1,000	Mar 15, 2005	- nil -	0
Jun 15, 2004	300	Mar 15, 2005	25%	75
Nov 15, 2004	400	Mar 15, 2005	67%	267
Total	1,700	Mar 15, 2005		342

Subscription Renewals

Upgrade subscriptions are available for renewal each year at the expiration date of the current subscription plan. The renewal fee for subscriptions is due on the expiration date. There is a thirty-day grace period for late payments. After thirty days and up to three months from the expiration date, a renewal surcharge of an additional 15% of the subscription fee will be applicable and the expiration date will remain the same. If the three-month period passes without payment, then the subscription will be canceled. A new plan can be purchased at any time subsequent to the cancellation at the standard rate plus a 100 percent renewal surcharge fee.

How to Purchase

For current prices on subscription plans and invoicing details, please contact your local reseller, or contact us at sales@jp-inc.com.